POLICY STATEMENT

Section 26.1, 26.23 Objectives/Policy Statement

The Madison Board of Aviation Commissioners (BOAC), owner of the Madison Municipal Airport, has established a Disadvantaged Business Enterprise (DBE) Program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. The BOAC has received Federal financial assistance from the Department of Transportation, and as a condition of receiving this assistance, The BOAC has signed an assurance that it will comply with 49 CFR Part 26 (hereafter referred to as "Part 26").

It is the policy of the BOAC to ensure that DBEs as defined in Part 26, have an equal opportunity to receive and participate in DOT-assisted contracts. It is also BOAC policy to engage in the following actions on a continuing basis:

- 1. Ensure nondiscrimination in the award and administration of DOT- assisted contracts:
- 2. Create a level playing field on which DBEs can compete fairly for DOTassisted contracts;
- 3. Ensure that the DBE Program is narrowly tailored in accordance with applicable law;
- 4. Ensure that only firms that fully meet 49 CFR Part 26 eligibility standards are permitted to participate as DBEs:
- 5. Help remove barriers to the participation of DBEs in DOT assisted contracts;
- 6. Promote the use of DBEs in all types of federally-assisted contracts and procurement activities:
- 7. Assist the development of firms that can compete successfully in the market place outside the DBE Program; and
- 8. Make appropriate use of the flexibility afforded to recipients of Federal financial assistance in establishing and providing opportunities for DBEs.

Brent Spry has been delegated as the DBE Liaison Officer. In that capacity, Brent Spry, the airport manager is responsible for implementing all aspects of the DBE program. Implementation of the DBE program is accorded the same priority as compliance with all other legal obligations incurred by the BOAC in its financial assistance agreements with the Department of Transportation.

The BOAC has disseminated this policy statement to the BOAC and all of the components of our organization. This statement has been distributed to DBE and non-DBE business communities that may perform work on BOAC DOT-assisted contracts. The distribution was accomplished by posting this statement on the City of Madison web site: www.madison-in.us. 7/4/18 Date

David R. Godøman, BOAC President

GENERAL REQUIREMENTS

Section 26.1 Objectives

The objectives are elaborated in the policy statement on the first page of this program.

Section 26.3 Applicability

The BOAC is the recipient of Federal airport funds authorized by 49 U.S.C. 47101, et seq.

Section 26.5 Definitions

The BOAC will use terms in this program that have their meanings defined in Part 26, §26.5.

Section 26.7 Non-discrimination Requirements

The BOAC will never exclude any person from participation in, deny any person the benefits of, or otherwise discriminate against anyone in connection with the award and performance of any contract covered by 49 CFR Part 26 on the basis of race, color, sex, or national origin.

In administering its DBE program, The BOAC will not, directly or through contractual or other arrangements, use criteria or methods of administration that have the effect of defeating or substantially impairing accomplishment of the objectives of the DBE program with respect to individuals of a particular race, color, sex, or national origin.

Section 26.11 Record Keeping Requirements

Reporting to DOT

The BOAC will provide data about its DBE Program to the Department as directed by DOT operating administrations.

DBE participation will be reported to the FAA as follows:

The BOAC will transmit to the FAA annually, by or before December 1, the information required for the "Uniform Report of DBE Awards or Commitments and Payments", as described in Appendix B to Part 26. The BOAC will similarly report the required information about participating DBE firms. All reporting will be done through the FAA dbE-Connect official reporting system, or another format acceptable to the FAA as instructed thereby.

Bidders List

The BOAC will create and maintain a bidders list. The purpose of the list is to provide as accurate data as possible about the universe of DBE and non-DBE contractors and subcontractors who seek to work on BOAC DOT-assisted contracts, for use in helping to set overall goals. The bidders list will include the name, address, DBE and non-DBE status, age of firm, and annual gross receipts of firms.

This information will be collected from contractors during bidding of projects. A sample form is attached.

Records retention and reporting:

The BOAC will maintain records documenting a firm's compliance with the requirements of this part.

Section 26.13 Federal Financial Assistance Agreement

The BOAC has signed the following assurances, applicable to all DOT-assisted contracts and their administration:

<u>Assurance:</u> - Each financial assistance agreement the BOAC signs with a DOT operating administration (or a primary recipient) will include the following assurance:

The BOAC shall not discriminate on the basis of race, color, national origin, or sex in the award and performance of any DOT-assisted contract or in the administration of its DBE program or the requirements of 49 CFR Part 26. The BOAC shall take all necessary and reasonable steps under 49 CFR Part 26 to ensure nondiscrimination in the award and administration of DOT-assisted contracts. The BOAC DBE program, as required by 49 CFR Part 26 and as approved by DOT, is incorporated by reference in this agreement. Implementation of this program is a legal obligation and failure to carry out its terms shall be treated as a violation of this agreement. Upon notification to the BOAC of its failure to carry out its approved program, the Department may impose sanctions as provided for under 49 CFR Part 26 and may, in appropriate cases, refer the matter for enforcement under 18 U.S.C. 1001 and/or the Program Fraud Civil Remedies Act of 1986 (31 U.S.C. 3801 et seq.).

<u>Contract Assurance:</u> The BOAC will ensure that the following clause is included in each DOT-funded contract it signs with a contractor (and each subcontract the prime contractor signs with a subcontractor):

The contractor, sub recipient or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The contractor shall carry out applicable requirements of 49 CFR part 26 in the award and

administration of DOT-assisted contracts. Failure by the contractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as the recipient deems appropriate, which may include, but is not limited to:

- 1) Withholding monthly progress payments;
- 2) Assessing sanctions;
- 3) Liquidated damages; and/or
- 4) Disqualifying the contractor from future bidding as non-responsible.

ADMINISTRATIVE REQUIREMENTS

Section 26.21 DBE Program Updates

The BOAC is required to have a DBE program meeting the requirements of this part as it will receive grants for airport planning or development and will award prime contracts, cumulative total value of which exceeds \$250,000 in FAA funds in a federal fiscal year. The BOAC is not eligible to receive DOT financial assistance unless DOT has approved this DBE program and the BOAC is in compliance with it and Part 26. The BOAC will continue to carry out this program until all funds from DOT financial assistance have been expended. The BOAC does not have to submit regular updates of the DBE program document, as long as it remains in compliance. However, significant changes in the program, including those required by regulatory updates, will be submitted for DOT approval.

Section 26.23 Policy Statement

The Policy Statement is elaborated on the first page of this DBE Program.

Section 26.25 DBE Liaison Officer (DBELO)

The following individual has been designated as the DBE Liaison Officer for the BOAC:

Brent Spry
Airport Manager
3919 W. IMS Lane
Madison, IN 47250
812-273-1914
airport@madison-in.gov

In that capacity, the DBELO is responsible for implementing all aspects of the DBE program and ensuring that the BOAC complies with all provision of 49 CFR Part 26. The DBELO has direct, independent access to the BOAC President concerning DBE program matters. An organizational chart displaying the DBELO's position in the organization is included in Attachment 2 to this program.

The DBELO is responsible for developing, implementing and monitoring the DBE program, in coordination with other appropriate officials. The DBELO has a staff of 2 to assist in the administration of the program. The duties and responsibilities include the following:

- 1. Gathers and reports statistical data and other information as required by DOT
- 2. Reviews third party contracts and purchase requisitions for compliance with this program.
- 3. Works with all departments to set overall annual goals.
- 4. Ensures that bid notices and requests for proposals are available to DBEs in a timely manner.
- Identifies contracts and procurements so that DBE goals are included in solicitations (both race-neutral methods and contract specific goals) and monitors results.
- 6. Analyzes BOAC's progress toward attainment and identifies ways to improve progress.
- 7. Participates in pre-bid meetings.
- 8. Advises the CEO/governing body on DBE matters and achievement.

Section 26.27 DBE Financial Institutions

It is the policy of the BOAC to investigate the full extent of services offered by financial institutions owned and controlled by socially and economically disadvantaged individuals in the community, to make reasonable efforts to use these institutions, and to encourage prime contractors on DOT-assisted contracts to make use of these institutions.

Section 26.29 Prompt Payment Mechanisms

The BOAC requires that all subcontractors performing work on DOT-assisted contracts shall be promptly paid for work performed pursuant to their agreements, in accordance with all relevant federal, state, and local law.

In accordance with 49 CFR §26.29, the BOAC established a contract clause implementing this requirement and requires prime contractors to pay subcontractors for satisfactory performance of their contracts no later than 30 days from the prime contractor's receipt of each payment from the BOAC.

The BOAC ensures prompt and full payment of retainage from the prime contractor to the subcontractor within 30 days after the subcontractor's work is satisfactorily completed. Pursuant to §26.29, The BOAC has selected the following method to comply with this requirement:

 Hold retainage from prime contractors and provide for prompt and regular incremental acceptances of portions of the prime contract, pay retainage to prime contractors based on these acceptances, and require a contract clause obligating the prime contractor to pay all retainage owed to the subcontractor for satisfactory completion of the accepted work within 30 days after your payment to the prime contractor.

<u>Additionally, for Federal Aviation Administration (FAA) Recipients</u> include the following:

To implement this measure, The BOAC includes the following clause from FAA Advisory Circular 150/5370-10 in each DOT-assisted prime contract:

90-06 Partial payments. Partial payments will be made to the Contractor at least once each month as the work progresses. Said payments will be based upon estimates, prepared by the Engineer, of the value of the work performed and materials complete and in place, in accordance with the contract, plans, and specifications. Such partial payments may also include the delivered actual cost of those materials stockpiled and stored in accordance with the subsection 90-07 titled PAYMENT FOR MATERIALS ON HAND of this section. No partial payment will be made when the amount due to the Contractor since the last estimate amounts to less than five hundred dollars.

Option 3: The Owner may hold retainage from prime Contractors and provide for prompt and regular incremental acceptances of portions of the prime contract, pay retainage to prime Contractors based on these acceptances, and require a contract clause obligating the prime Contractor to pay all retainage owed to the subcontractor for satisfactory completion of the accepted work within 30 days after the Owner's payment to the prime Contractor. If Option 3 is selected, the percent withheld may not exceed 10%. And if Option 3 is selected, insert the following clause and specify amounts where indicated:

The Contractor is required to pay all subcontractors for satisfactory performance of their contracts no later than 30 days after the Contractor has received a partial payment. The Owner must ensure prompt and full payment of retainage from the prime Contractor to the subcontractor within 30 days after the subcontractor's work is satisfactorily completed. A subcontractor's work is satisfactorily completed when all the tasks called for in the subcontract have been accomplished and documented as required by the Owner. When the Owner has made an incremental acceptance of a portion of a prime contract, the work of a subcontractor covered by that acceptance is deemed to be satisfactorily completed.

From the total of the amount determined to be payable on a partial payment, 10 percent of such total amount will be deducted and retained by the Owner until the final payment is made, except as may be provided (at the Contractor's option) in the subsection 90-08 titled PAYMENT OF WITHHELD FUNDS of this section. The balance 90 percent of the amount

payable, less all previous payments, shall be certified for payment. Should the Contractor exercise his or her option, as provided in the subsection 90-08 titled PAYMENT OF WITHHELD FUNDS of this section, no such percent retainage shall be deducted.

When at least 95% of the work has been completed, the Engineer shall, at the Owner's discretion and with the consent of the surety, prepare estimates of both the contract value and the cost of the remaining work to be done.

The Owner may retain an amount not less than twice the contract value or estimated cost, whichever is greater, of the work remaining to be done. The remainder, less all previous payments and deductions, will then be certified for payment to the Contractor.

Section 26.31 Directory

The BOAC is a *non-certifying* member of the Indiana Unified Certification Program (UCP). The UCP maintains a directory identifying all firms eligible to participate as DBEs, which contains all the elements required by §26.31.

Section 26.33 Over-concentration

The BOAC has not identified that over-concentration exists in the types of work that DBEs perform.

Section 26.35 Business Development Programs

The BOAC has not established a Business Development Program.

Section 26.37 Monitoring Responsibilities

The BOAC implements and carries out appropriate mechanisms to ensure compliance with 49 CFR Part 26 program requirements by all program participants, including prompt payment, and describes and set forth these mechanisms in the BOAC's DBE program.

The BOAC actively monitors participation by maintaining a running tally of actual DBE attainments (*e.g.*, payments actually made to DBE firms), including a means of comparing these attainments to commitments.

Monitoring Payments to DBEs and Non-DBEs

The BOAC undertakes ongoing monitoring of prime payments to subcontractors over the course of any covered contract. Such monitoring activities will be accomplished through the following method(s):

The BOAC requires proof of payment from prime contractors to subcontractors including DBE's prior to making a partial or final payment to a prime contractor.

The BOAC requires prime contractors to maintain records and documents of payments to subcontractors, including DBEs, for a minimum of three (3) years unless otherwise provided by applicable record retention requirements for the BOAC's financial assistance agreement, whichever is longer. These records will be made available for inspection upon request by any authorized representative of the BOAC or DOT. This reporting requirement extends to all subcontractors, both DBE and non-DBE.

Prompt Payment Dispute Resolution

The BOAC will take the following steps to resolve disputes as to whether work has been satisfactorily completed for purposes of §26.29. A meeting will be held with the prime and sub contractor(s), DBELO and resident project representative.

The BOAC has established, as part of its DBE program, the following mechanism(s) to ensure prompt payment and return of retainage: A contract clause providing that the prime contractor will not be reimbursed for work performed by subcontractors unless and until the prime contractor ensures through proof of payment that the subcontractors are promptly paid for the work they have performed.

Prompt Payment Complaints

Complaints by subcontractors regarding the prompt payment requirements are handled according to the following procedure.

- If affected subcontractor is not comfortable contracting prime directly regarding payment or unable to resolve payment discrepancies with prime, subcontractor should contact DBELO to initiate complaint.
- If filing a prompt payment complaint with the DBELO does not result in timely and meaningful action by the BOAC to resolve prompt payment disputes, affected subcontractor may contact the responsible FAA contact.

Enforcement Actions for Noncompliance of Participants

The BOAC will provide appropriate means to enforce the requirements of §26.29. These means include:

- Advise subcontractors of the availability of the payment and performance bond to assure payment for labor and materials in the execution of the work provided for in the contract
- Issue a stop-work order until payments are released to subcontractors, specifying in the contract that such orders constitute unauthorized delays for the purposes of calculating liquidated damages if milestones are not met

The BOAC will actively implement the enforcement actions detailed above.

Monitoring Contracts and Work Sites

The BOAC reviews contracting records and engages in active monitoring of work sites to ensure that work committed to DBEs at contract award or subsequently (e.g., as the result of modification to the contract) is actually performed by the DBEs to which the work was committed. Work site monitoring is performed by the resident project representative. Contracting records are reviewed by the DBELO and resident project representative. The BOAC will maintain written certification that contracting records have been reviewed and work sites have been monitored for this purpose.

Section 26.39 Fostering small business participation

The BOAC has created a Small Business element to structure contracting requirements to facilitate competition by small business concerns, taking all reasonable steps to eliminate obstacles to their participation, including unnecessary and unjustified bundling of contract requirements that may preclude small business participation in procurements as prime contractors or subcontractors.

The small business element is incorporated as Attachment 10 to this DBE Program. The program elements will be actively implemented to foster small business participation.

SUBPART C - GOALS, GOOD FAITH EFFORTS, AND COUNTING

Section 26.43 Set-asides or Quotas

The BOAC does not use quotas in any way in the administration of this DBE program.

Section 26.45 Overall Goals

The BOAC will establish an overall DBE goal covering a three-year federal fiscal year period if it anticipates awarding DOT-funded prime contracts the cumulative total value of which exceeds \$250,000 in DOT funds during any one or more of the reporting fiscal years within the three-year goal period. In accordance with §26.45(f), The BOAC will submit its Overall Three-year DBE Goal to the FAA by August 1st of the year in which the goal is due, as required by the schedule established by and posted to the website of the *FAA*:

https://www.faa.gov/about/office org/headquarters offices/acr/bus ent program/media/DBE%20and%20ACDBE%20Reporting%20Requirements%20for%20Airport%20Grant%20Recipients.pdf

The DBE goals will be established in accordance with the 2-step process as specified in 49 CFR Part 26.45. If the BOAC does not anticipate awarding prime contracts the cumulative total value of which exceeds \$250,000 in DOT funds during any of the years within the three-year reporting period, an overall goal will not be developed. However, this DBE Program will remain in effect and the BOAC will seek to fulfill the objectives outlined in 49 CFR Part 26.1.

Step 1. The first step is to determine a base figure for the relative availability of DBEs in the market area. The BOAC will use *a* Bidders List, DBE Directory information and Census Bureau Data as a method to determine the base figure. The BOAC understands that the exclusive use of a list of prequalified contractors or plan holders, or a bidders list that does not comply with the requirements of 49 CFR Part 26.45(c)(2), is not an acceptable alternative means of determining the availability of DBEs.

Step 2. The second step is to adjust, if necessary, the "base figure" percentage from Step 1 so that it reflects as accurately as possible the DBE participation the recipient would expect in the absence of discrimination. Adjustments may be made based on past participation, information from a disparity study (to the extent it is not already accounted for in the base goal), and/or information about barriers to entry to past competitiveness of DBEs on contracts. The BOAC will examine all of the evidence available in its jurisdiction to determine what adjustment, if any, is needed. If the evidence does not suggest an adjustment is necessary, then no adjustment shall be made.

Any methodology selected will be based on demonstrable evidence of local market conditions and be designed to ultimately attain a goal that is rationally related to the relative availability of DBEs in the BOAC market.

In establishing the overall goal, the BOAC will provide for consultation. This includes consultation with minority, women's and general contractor groups, community organizations, and other officials or organizations which could be expected to have information concerning the availability of disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities for DBEs, and the efforts by the BOAC to establish a level playing field for the participation of DBEs. The consultation will include a scheduled, direct, interactive exchange (e.g., a face-to-face meeting, video conference, teleconference) with as many interested stakeholders as possible focused on obtaining information relevant to the goal setting process, and it will occur before the BOAC is required to submit the goal methodology to the operating administration for review pursuant to §26.45(f). The goal submission will document the consultation process in which the BOAC engaged. Notwithstanding paragraph (f)(4) of §26.45, the proposed goal will not be implemented until this requirement is met.

The BOAC will begin using the overall goal on October 1 of the relevant period, unless other instructions from the FAA have been received.

Project Goals

If permitted or required by the FAA Administrator, an overall goal may be expressed as a percentage of funds for a particular grant or project or group of grants and/or projects, including entire projects. Like other overall goals, a project goal may be adjusted to reflect changed circumstances, with the concurrence of the appropriate operating administration. A project goal is an overall goal and must meet all the substantive and procedural requirements of this section pertaining to overall goals. A project goal covers

the entire length of the project to which it applies. The project goal will include a projection of the DBE participation anticipated to be obtained during each fiscal year covered by the project goal. The funds for the project to which the project goal pertains are separated from the base from which the regular overall goal, applicable to contracts not part of the project covered by a project goal, is calculated.

If a goal is established on a project basis, the goal will be used by the time of the first solicitation for a DOT-assisted contract for the project.

Prior Operating Administration Concurrence

The BOAC understands that prior FAA concurrence with the overall goal is not required. However, if the FAA review suggests that the overall goal has not been correctly calculated or that the method employed by the BOAC for calculating goals is inadequate, the FAA may, after consulting with the BOAC, adjust the overall goal or require that the goal be adjusted by the BOAC. The adjusted overall goal is binding. In evaluating the adequacy or soundness of the methodology used to derive the overall goal, the U.S. DOT operating administration will be guided by the goal setting principles and best practices identified by the Department in guidance issued pursuant to §26.9.

A description of the methodology to calculate the overall goal and the goal calculations can be found in Attachment 5 to this program.

Section 26.47 Failure to meet overall goals

The BOAC cannot be penalized or treated by the Department as being in noncompliance with Part 26, because DBE participation falls short of an overall goal, unless the BOAC fails to administer its DBE program in good faith.

The BOAC understands that to be considered to be in compliance with this part, an approved DBE Program and overall DBE goal, if applicable, must be maintained, and this DBE Program must be administered in good faith.

The BOAC understands that if the awards and commitments shown on the Uniform Report of Awards or Commitments and Payments at the end of any fiscal year are less than the overall goal applicable to that fiscal year, the following actions must be taken in order to be regarded by the Department as implementing this DBE Program in good faith:

- (1) Analyze in detail the reasons for the difference between the overall goal and the awards and commitments in that fiscal year; and
- (2) Establish specific steps and milestones to correct the problems identified in the analysis to enable the goal for the new fiscal year to be fully met.

Section 26.51 Means Recipients Use to Meet Overall Goals

Breakout of Estimated Race-Neutral & Race-Conscious Participation

The BOAC will meet the maximum feasible portion of its overall goal by using raceconscious means of facilitating DBE participation.

The BOAC will arrange solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways that facilitate participation by DBEs and other small businesses and by making contracts more accessible to small businesses, by means such as those provided under §26.39.

Contract Goals

If the approved projection under paragraph (c) of §26.51 estimates that the entire overall goal for a given year can be met through race-neutral means, contract goals will not be set during that year, unless the use of contract goals becomes necessary in order meet the overall goal.

Contract goals will be established only on those DOT-assisted contracts that have subcontracting possibilities. A contract goal need not be established on every such contract, and the size of contract goals will be adapted to the circumstances of each such contract (e.g., type and location of work, availability of DBEs to perform the particular type of work).

Contract goals will be expressed as a percentage of Federal share of a DOT-assisted contract.

Section 26.53 Good Faith Efforts Procedures in Situations where there are Contract Goals

Demonstration of good faith efforts (pre-award)

In cases where a contract goal has been established, the contract in question will only be awarded to a bidder/offeror that has made good faith efforts to meet the contract goal. The bidder/offeror can demonstrate that it has made good faith efforts by either meeting the contract goal or documenting that it has made adequate good faith efforts to do so. Examples of good faith efforts are found in Appendix A to Part 26.

The DBELO and consultant are responsible for determining whether a bidder/offeror who has not met the contract goal has documented sufficient good faith efforts to be regarded as Responsive. The BOAC will ensure that all information is complete and accurate and adequately documents the bidder/offeror's good faith efforts before committing to the performance of the contract by the bidder/offeror.

In all solicitations for DOT-assisted contracts for which a contract goal has been established, the following information will be required of every bidder/offeror:

- (1) Award of the contract will be conditioned on meeting the requirements of this section;
- (2) All bidders or offerors will be required to submit the following information to the recipient, at the time provided in paragraph (3) of this section:
 - (i) The names and addresses of DBE firms that will participate in the contract:
 - (ii) A description of the work that each DBE will perform. To count toward meeting a goal, each DBE firm must be certified in a NAICS code applicable to the kind of work the firm would perform on the contract;
 - (iii) The dollar amount of the participation of each DBE firm participating;
 - (iv) Written documentation of the bidder/offeror's commitment to use a DBE subcontractor whose participation it submits to meet a contract goal; and
 - (v) Written confirmation from each listed DBE firm that it is participating in the contract in the kind and amount of work provided in the prime contractor's commitment.
 - (vi) If the contract goal is not met, evidence of good faith efforts (as elaborated in Appendix A of Part 26). The documentation of good faith efforts must include copies of each DBE and non-DBE subcontractor quote submitted to the bidder when a non-DBE subcontractor was selected over a DBE for work on the contract; and
- (3) The bidder/offeror will be required to present the information stipulated in paragraph (2) of this section:

Under sealed bid procedures, as a matter of **responsiveness**, or with initial proposals, under contract negotiation procedures;

Administrative reconsideration

Within 7 days of being informed by the BOAC that it is not responsive because it has not documented adequate good faith efforts, a bidder/offeror may request administrative reconsideration. Bidder/offerors should make this request in writing to the following reconsideration official: Dick Goodman, 3919 W IMS Lane, Madison, IN 47250, dick.goodman@madchem.com. The reconsideration official will not have played any role in the original determination that the bidder/offeror did not document sufficient good faith efforts.

As part of this reconsideration, the bidder/offeror will have the opportunity to provide written documentation or argument concerning the issue of whether it met the goal or made adequate good faith efforts to do so. The bidder/offeror will have the opportunity to meet in person with the reconsideration official to discuss the issue of whether the goal was met or the bidder/offeror made adequate good faith efforts to do. The bidder/offeror will be sent a written decision on reconsideration, explaining the basis for finding that the bidder did or did not meet the goal or make adequate good faith efforts

to do so. The result of the reconsideration process is not administratively appealable to the Department of Transportation.

Good Faith Efforts procedural requirements (post-solicitation)

The awarded contractor will be required to make available upon request a copy of all DBE subcontracts. The contractor shall ensure that all subcontracts or agreements with DBEs to supply labor or materials include all required contract provisions and mandate that the subcontractor and all lower tier subcontractors perform in accordance with the provisions of Part 26.

Prime contractors will be prohibited from terminating a DBE subcontractor listed in response to a covered solicitation (or an approved substitute DBE firm) without the prior written consent of the BOAC. This includes, but is not limited to, instances in which a prime contractor seeks to perform work originally designated for a DBE subcontractor with its own forces or those of an affiliate, a non-DBE firm, or another DBE firm.

Such written consent will be provided only if the BOAC agrees, for reasons stated in the concurrence document, that the prime contractor has good cause to terminate the DBE firm. For purposes of this paragraph, good cause includes the following circumstances:

- (1) The listed DBE subcontractor fails or refuses to execute a written contract;
- (2) The listed DBE subcontractor fails or refuses to perform the work of its subcontract in a way consistent with normal industry standards. Provided however, that good cause does not exist if the failure or refusal of the DBE subcontractor to perform its work on the subcontract results from the bad faith or discriminatory action of the prime contractor;
- (3) The listed DBE subcontractor fails or refuses to meet the prime contractor's reasonable, non-discriminatory bond requirements.
- (4) The listed DBE subcontractor becomes bankrupt, insolvent, or exhibits credit unworthiness:
- (5) The listed DBE subcontractor is ineligible to work on public works projects because of suspension and debarment proceedings pursuant to 2 CFR Parts 180, 215 and 1,200 or applicable state law;
- (6) The BOAC determined that the listed DBE subcontractor is not a responsible contractor:
- (7) The listed DBE subcontractor voluntarily withdraws from the project and provides the BOAC written notice of its withdrawal;
- (8) The listed DBE is ineligible to receive DBE credit for the type of work required;
- (9) A DBE owner dies or becomes disabled with the result that the listed DBE contractor is unable to complete its work on the contract;
- (10) Other documented good cause that the BOAC has determined compels the termination of the DBE subcontractor. Provided, that good cause does not exist if the prime contractor seeks to terminate a DBE it relied upon to obtain the contract so that the prime contractor can self-perform the work for which

the DBE contractor was engaged or so that the prime contractor can substitute another DBE or non-DBE contractor after contract award.

Before transmitting to the BOAC a request to terminate and/or substitute a DBE subcontractor, the prime contractor must give notice in writing to the DBE subcontractor, with a copy to the BOAC, of its intent to request to terminate and/or substitute the DBE, and the reason(s) for the request.

The prime contractor must give the DBE five days to respond to the prime contractor's notice and advise the BOAC and the prime contractor of the reasons, if any, why the DBE objects to the proposed termination of its subcontract and why the prime contractor's action should not be approved. If required in a particular case as a matter of public necessity (*e.g.*, safety), a response period shorter than five days may be provided.

In addition to post-award terminations, the provisions of this section apply to pre-award deletions of or substitutions for DBE firms put forward by offerors in negotiated procurements.

Each prime contract will include a provision stating:

The contractor shall utilize the specific DBEs listed in the contractor's [bid/solicitation] response to perform the work and supply the materials for which each is listed unless the contractor obtains prior written consent of the BOAC as provided in 49 CFR Part 26, §26.53(f). Unless such consent is provided, the contractor shall not be entitled to any payment for work or material unless it is performed or supplied by the listed DBE.

The BOAC will require a contractor to make good faith efforts to replace a DBE that is terminated or has otherwise failed to complete its work on a contract with another certified DBE. These good faith efforts shall be directed at finding another DBE to perform at least the same amount of work under the contract as the DBE that was terminated, to the extent needed to meet the contract goal that was established for the procurement. The good faith efforts shall be documented by the contractor. If the BOAC requests documentation from the contractor under this provision, the contractor shall submit the documentation within 7 days, which may be extended for an additional 7 days if necessary at the request of the contractor. The BOAC shall provide a written determination to the contractor stating whether or not good faith efforts have been demonstrated.

If the contractor fails or refuses to comply in the time specified, the contracting office/representative of the BOAC may issue an order stopping all or part of payment/work until satisfactory action has been taken. If the contractor still fails to comply, the contracting officer may issue a termination for default proceeding.

Section 26.55 Counting DBE Participation

DBE participation will be counted toward overall and contract goals as provided in §26.55. The participation of a DBE subcontractor will not be counted toward a contractor's final compliance with its DBE obligations on a contract until the amount being counted has actually been paid to the DBE.

In the case of post-award substitutions or additions, if a firm is not currently certified as a DBE in accordance with the standards of subpart D of this part at the time of the execution of the contract, the firm's participation will not be counted toward any DBE goals, except as provided for in §26.87(j).

SUBPART D - CERTIFICATION STANDARDS

Section 26.61 – 26.73 Certification Process

The BOAC is a non-certifying member of the Indiana Unified Certification Program (UCP). Indiana UCP will use the certification standards of Subpart D of Part 26 to determine the eligibility of firms to participate as DBEs in DOT-assisted contracts. To be certified as a DBE, a firm must meet all certification eligibility standards. Certifying Indiana UCP members make all certification decisions based on the facts as a whole.

For information about the certification process or to apply for certification, firms should contact:

Indiana Department of Transportation Economic Opportunity Division, DBE Certification 100 N. Senate Ave., IGCN 750 Indianapolis, IN 46204 317-233-0891 (fax)

The Uniform Certification Application form and documentation requirements are found in Attachment 8 to this program.

<u>SUBPART E – CERTIFICATION PROCEDURES</u>

Section 26.81 Unified Certification Programs

The BOAC is the member of a Unified Certification Program (UCP) administered by the state of Indiana. The UCP will meet all of the requirements of this section.

SUBPART F - COMPLIANCE AND ENFORCEMENT

Section 26.101 Compliance Procedures Applicable to [Recipient]

The BOAC understands that if it fails to comply with any requirement of this part, the BOAC may be subject to formal enforcement action under §26.103 or §26.105 or appropriate program sanctions by the concerned operating administration, such as the suspension or termination of Federal funds, or refusal to approve projects, grants or contracts until deficiencies are remedied. Program sanctions may include in the case of the FAA program, actions consistent with 49 U.S.C. 47106(d), 47111(d), and 47122.

Section 26.109 Information, Confidentiality, Cooperation and intimidation or retaliation

Information that may reasonably be regarded as confidential business information, consistent with Federal, state, and local law will be safeguarded from disclosure to third parties.

Notwithstanding any provision of Federal or state law, information that may reasonably be construed as confidential business information will not be released to any third party without the written consent of the firm that submitted the information, including applications for DBE certification and supporting information. However, this information will be transmitted to DOT in any certification appeal proceeding under §26.89 or to any other state to which the individual's firm has applied for certification under §26.85.

All participants in the Department's DBE program (including, but not limited to, recipients, DBE firms and applicants for DBE certification, complainants and appellants, and contractors using DBE firms to meet contract goals) are required to cooperate fully and promptly with DOT and recipient compliance reviews, certification reviews, investigations, and other requests for information. Failure to do so shall be a ground for appropriate action against the party involved (e.g., with respect to recipients, a finding of noncompliance; with respect to DBE firms, denial of certification or removal of eligibility and/or suspension and debarment; with respect to a complainant or appellant, dismissal of the complaint or appeal; with respect to a contractor which uses DBE firms to meet goals, findings of non-responsibility for future contracts and/or suspension and debarment).

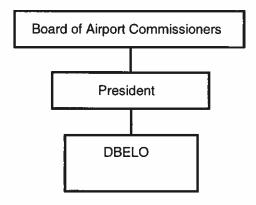
The BOAC, contractor, or any other participant in the program will not intimidate, threaten, coerce, or discriminate against any individual or firm for the purpose of interfering with any right or privilege secured by this part or because the individual or firm has made a complaint, testified, assisted, or participated in any manner in an investigation, proceeding, or hearing under this part. The BOAC understands that it is in noncompliance with Part 26 if it violates this prohibition.

Regulations: 49 CFR Part 26 or website link
Organizational Chart
Bidder's List Collection Form
DBE Directory or link to DBE Directory
Overall Goal Calculations
Demonstration of Good Faith Efforts or Good Faith Effort Plan - Forms 1
& 2
DBE Monitoring and Enforcement Mechanisms
DBE Certification Application Form
State's UCP Agreement
Small Business Element Program

Regulations: 49 CFR Part 26

The electronic Code of Federal Regulations (eCFR), Title 49 (Transportation) Part 26 (Participation by Disadvantaged Business Enterprises in Department of Transportation, Financial Assistance Programs) can be found at ecfr.gov/dgi-bin/text-idx?c=/ecfrbrowse/Title 49/49cfr26_main_02.tpl

Organizational Chart



Bidder's List Collection Form

(SAMPLE BIDDERS LIST COLLECTION FORM)

[Reminder: the information below must be collected from every bidder who submits a quote/bid to the recipient and every potential subcontractor who submitted a quote/bid to each bidder. §26.11(c) requires recipients to collect information from all bidders and subcontractors, including unsuccessful ones.]

Firm Name	Firm Address/ Phone #	DBE or Non- DBE Status (verify via State's UCP Directory)	Age of Firm	Annual Gross Receipts
			☐ Less than 1 year	☐ Less than \$500K
			☐ 1-3 years	☐ \$500K - \$1 million
			☐ 4-7 years	☐ \$1-2 million
			☐ 8-10 years	☐ \$2-5 million
			☐ More than 10 years	☐ Greater than \$5 million
			☐ Less than 1 year	☐ Less than \$500K
			☐ 1-3 years	☐ \$500K - \$1 million
			☐ 4-7 years	☐ \$1-2 million
			☐ 8-10 years	☐ \$2-5 million
			☐ More than 10 years	☐ Greater than \$5 million
			Less than 1 year	☐ Less than \$500K
			☐ 1-3 years	☐ \$500K - \$1 million
			☐ 4-7 years	☐ \$1-2 million
		•	☐ 8-10 years	□ \$2-5 million
			☐ More than 10 years	☐ Greater than \$5 million
			Less than 1 year	☐ Less than \$500K
			☐ 1-3 years	☐ \$500K - \$1 million
			☐ 4-7 years	☐ \$1-2 million
			☐ 8-10 years	☐ \$2-5 million
			☐ More than 10 years	☐ Greater than \$5 million
			☐ Less than 1 year	☐ Less than \$500K
			☐ 1-3 years	□ \$500K - \$1 million
			☐ 4-7 years	□ \$1-2 million
			□ 8-10 years	\$2-5 million
			☐ More than 10 years	☐ Greater than \$5 million
			☐ Less than 1 year	☐ Less than \$500K
			□ 1-3 years	☐ \$500K - \$1 million
			☐ 4-7 years	□ \$1-2 million
			□ 8-10 years	□ \$2-5 million
			☐ More than 10 years	☐ Greater than \$5 million

The DBE directory is maintained by the Indiana Department of Transportation. This Directory is periodically updated and can be found on their website at the following address: https://fs85.gmis.in.gov/psc/guest/EMPLOYEE/ERP/c/SOI_APPS/MWBE.SOI_DBE_CERT.GBL

Section 26.45: Overall DBE Three-Year Goal Methodology

Name of Recipient: Madison Board of Aviation Commissioners

Goal Period: October 1, 2017 through September 30, 2019

DOT-assisted contract amount: FY-2017 \$372,100

FY-2018 \$850,000 FY-2019 \$777,778

Total \$1,999,878

Overall Three-Year Goal: 3.0%, to be accomplished through 3.0% RC.

Total dollar amount to be expended on DBE's: \$58,974

Describe the Number and Type of Projects that the airport anticipates awarding:

Projects Fiscal Year 2017

1. Apron Repairs

Projects Fiscal Year 2018

1. Install Wildlife Fencing

Projects Fiscal Year 2019

1. Install Wildlife Fencing

Market Area: The market area was determined to be the counties of Switzerland, Jefferson, Scott, Clark, Floyd, Harrison, Washington, Jackson, Jennings, Ripley, Dearborn, Franklin, Owen, Sullivan, Greene, Decatur, Bartholomew, Shelby, Rush, Fayette, Union, Wayne, Henry, Hancock, Marion, Johnson, Hendricks, Putnam, Parke, Vigo, Clay, Davies, Knox, Gibson, Dubois, Spencer, Warrick, Posey, and Vanderburg.

Step 1. Analysis: Actual relative availability of DBE's

Method: Use DBE Directories http://osdbu.dot.gov/DBEProgram/StateDOTDBESites.cfm

and Census Bureau Data http://www.census.gov/econ/cbp/index.html

FY 2017 - Apron Repairs

NAICS	Type of Work	Total DBE's	Total All Firms
238210	Electrical	8	106
237310	Highway & Airport Construction	5	133
237110	Water & Sewer Line	4	98
484220	Trucking	4	82
541330	Engineering	2	586
Total		23	1,002

FY 2018 - Install Wildlife Fencing

NAICS	Type of Work	Total DBE's	Total All Firms
238990	Other Specialty	1	272
541370	Survey	2	80
541330	Engineering	2	586
Total		5	938

FY 2019 - Install Wildlife Fencing

NAICS	Type of Work	Total DBE's	Total All Firms
238990	Other Specialty	1	272
541370	Survey	2	80
541330	Engineering	2	586
Total		5	938

Divide the total number of DBE's by the total number of All Firms = base figure for each project. To determine the overall base figure for more than one project, add all the project percentages together.

Step 2. Analysis: Adjustments to Step 1 base figure.

For the FY 2017 project, the 238210 NAICS is expected to comprise approximately 2% of the total work, the 237310 NAICS is expected to comprise approximately 87% of the total work, the 237110 NAICS is expected to comprise approximately 2% of the total work, the 434220 NAICS is expected to comprise approximately 2% of the total work and 541330 is approximately 7% of the total. These percentages were applied to the numerator and denominator to appropriately weigh the DBE goal calculation according to the following formula:

 $(8/106) \times .02 + (5/133) \times .87 + (4/98) \times .02 + (4/82) \times .02 + (2/586) \times .07 = .0015 + .0326 + .0008 + .0009 + .0002 \times 100 = 3.6\%$ weighted base figure

For the FY 2018 project, the 238990 NAICS is expected to comprise approximately 87% of the total work, 541370 is approximately 6% and 541330 is approximately 7% of the total. These percentages were applied to the numerator and denominator to appropriately weigh the DBE goal calculation according to the following formula:

 $(1/272) \times .87 + (2/80) \times .06 + (2/586) \times .07 = .0263 + .0015 + .0002 \times 100 = 2.8\%$ weighted base figure

For the FY 2019 project, the 238990 NAICS is expected to comprise approximately 87% of the total work, 541370 is approximately 6% and 541330 is approximately 7% of the total. These percentages were applied to the numerator and denominator to appropriately weigh the DBE goal calculation according to the following formula:

 $(1/272) \times .87 + (2/80) \times .06 + (2/586) \times .07 = .0263 + .0015 + .0002 \times 100 = 2.8\%$ weighted base figure

For FY-2017, we anticipate the award of the following:

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A	В	C	. D	E	F	G	H	<i></i>
Project Name	Trade Description	NAICS Description	NAICS	Trade (\$)	Census	Directory	DBE (%) (≃ G/F)	DBE (\$) (= E x H)
Apron	Electrical	Electrical	238210		106	8	.15	
Repairs	Construction	Highway & Airport Const.	237310		133	5	3.26	
	Water & Sewer	Water & Sewer	237110		98	4	.08	

Trucking	Trucking	434220		82	4	.09	
Engineering	Engineering	541330		586	2	.02	
Total Project							
Total Per Fiscal Year			0	1,002	23	3.6%	13,396

For FY-2018, we anticipate the award of the following:

A	В	С	D	Ε	F	G	Н	1
Project Name	Trade Description	NAICS Description	NAICS	Trade (\$)	Census	Director y	DBE (%) (= G/F)	DBE (\$) (= E x H)
Install Perimeter	Other Specialty	Other Specialty	238990		272	1	2.6%	
Fencing	Survey	Survey	541370		80	2	.15%	
	Engineering	Engineering	541330		586	2	.02%	
	Total	Project						
	Total Per	Fiscal Year		0	938	4	2.80%	23,800

For FY-2019, we anticipate the award of the following:

Α	В	С	D	Ε	F	G	Н	1
Project Name	Trade Description	NAICS Description	NAICS	Trade (\$)	Census	Director y	DBE (%) (= G/F)	DBE (\$) (= E x H)
Install Perimeter	Other Specialty	Other Specialty	238990		272	1	2.6%	
Fencing	Survey	Survey	541370		80	2	.15%	
	Engineering	Engineering	541330		586	2	.02%	
	Total	Project						
	Total Per	Fiscal Year		0	938	4	2.80%	21,778

Past History Participation The Madison Airport has not had a substantial or similar construction project to obtain accurate historical data from to make any adjustments.

The 2015-2016 disparity study conducted by INDOT revealed an overall disparity index of 101. As such, during the study period minority-and-woman-owned businesses were 'largely in line with what one might expect based on the availability of those businesses for that work'. Therefore, the BOAC is adopting its Step 1 base figure as its overall goal for this 3-year period.

Breakout of Estimated "Race and Gender Neutral" (RN) and "Race and Gender Conscious" (RC) Participation.

26.51(b) (1-9)

The BOAC will meet the maximum feasible portion of its overall goal by using RC means of facilitating DBE participation. The BOAC does not have a history of DBE participation or over-achievement of goals to reference and expects to obtain its DBE participation through the use of DBE contract goals or a conscious effort to obtain DBE participation. Therefore, we are applying the entire goal of 3.0% to race-conscious participation. The BOAC will use the following to increase DBE participation through RN means:

- 1. Arranging solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways that facilitates DBE, and other small businesses, participation;
- 2. Ensuring distribution of DBE directory, through print and electronic means, to the widest feasible universe of potential prime contractors;

The Madison BOAC will adjust the estimated breakout of RN and RC DBE participation as needed to reflect actual DBE participation (see Section 26.51(f)) and track and report RN and RC participation separately. For reporting purposes, RN DBE participation includes, but is not necessarily limited to, the following: DBE participation through a prime contract obtained through customary competitive procurement procedures; DBE participation through a subcontract on a prime contract that does not carry a DBE goal, DBE participation on a prime contract exceeding a contract goal and DBE participation through a subcontract from a prime contractor that did not consider a firm's DBE status in making the award.

PUBLIC PARTICIPATION

Consultation: Section 26.45(g)(1).

The BOAC will post the Policy Statement and program on the City of Madison's website at www.madison-in.gov informing the public that the proposed goal and its rationale are available for inspection.

A consultation meeting was held on July 28, 2017 at the Madison Municipal Airport. Those in attendance were Mary Kerstein, CHA, Brent Spry with the City of Madison, Nad Day with Lawyer Excavation, and Troy Martin with King's Trucking & Excavation. Invitations were extended via phone to the Chamber of Commerce, Economic Development and representatives from Dave O'Mara Contractor, Inc and Quad J Inc. but they were not able to attend.

Contract Goals

The Madison BOAC will use contract goals to meet any portion of the overall goal that the recipient does not project being able to meet using RN means. Contract goals are established so that, over the period to which the overall goal applies, they will cumulatively result in meeting any portion of the recipient's overall goal that is not projected to be met through the use of RN means.

The Madison BOAC will establish contract goals only on those DOT-assisted contracts that have subcontracting possibilities. It need not establish a contract goal on every such contract, and the size of the contract goals will be adapted to the circumstances of each such contract (e.g., type and location of work and availability of DBE's to perform the particular type of work).

We will express our contract goals as a percentage of the federal amount of a DOT-assisted contract.

Demonstration of Good Faith Efforts - Forms 1 & 2

[The following "Form 1" and "Form 2" are provided for illustrative purposes ONLY, and are not promulgated or endorsed by the USDOT.]

[Any forms recipients develop and use for purposes of assessing bidders'/offerors' good faith efforts should be provided as part of the solicitation documents.]

FORM 1: DISADVANTAGED BUSINESS ENTERPRISE (DBE) UTILIZATION

The undersigned bidder/offeror has satisfied the requirements of the bid specification in the following manner:

	☐ Bidder/offeror has met the DBE contract goal The bidder/offeror is committed to a minimum of	
	☐ Bidder/offeror has not met the DBE contract of The bidder/offeror is committed to a minimum of and has submitted [or "will submit," if recipient is responsibility] documentation demonstrating go	of% DBE utilization on this contract made compliance a matter of
Legal	name of bidder/offeror's firm:	
Bidde	r/Offeror Representative:	
	Name & Title	
	Signature	- Date

FORM 2: LETTER OF INTENT Note: The authorized representative (AR) named below must be an individual vested with the authority to make contracting decisions on behalf of the firm. Name of bidder/offeror's firm: Name & title of firm's AR: Phone: _____ Email: _____ Name of DBE firm: _____ Name & title of DBE firm's AR: City: _____ State: ____ Zip: ____ Phone: _____Email: ____ Work to be performed by DBE firm: Description of Work NAICS Dollar Amount / %* Dealer/Manufacturer** *Percentage is to be used only in negotiated procurements, including design-build contracts *For material suppliers only, indicate whether the DBE is a manufacturer or a regular dealer as defined by §26.55. The undersigned bidder/offeror is committed to utilizing the above-named DBE firm for the work described above. The total expected dollar value of this work is . The bidder/offeror understands that if it is awarded the \$ contract/agreement resulting from this procurement, it must enter into a subcontract with the DBE firm identified above that is representative of the type and amount of work listed.

Signature of Bidder/Offeror's Authorized Representative

The undersigned DBE affirms that it is ready, willing, and able to perform the amount and type of work as described above, and is properly certified to be counted for DBE participation therefore.

Bidder/offeror understands that upon submitting this form with its bid/offer, it may not substitute or terminate the DBE listed above without following the procedures of 49 CFR Part 26, §26.53.

Signature of DBE's Authorized Representative

If the bidder/offeror does not receive award of the prime contract, any and all representations in this Letter of Intent shall be null and void.

Submit this page for each DBE subcontractor.

Date: _____

DBE Monitoring and Enforcement Mechanisms

The BOAC has available several remedies to enforce the DBE requirements contained in its contracts, including, but not limited to, the following:

1. Breach of contract action, pursuant to the terms of the contract.

In addition, the Federal government has available several enforcement mechanisms that it may apply to firms participating in the DBE problem, including, but not limited to, the following:

- 1. Suspension or debarment proceedings pursuant to 49 CFR Part 26
- 2. Enforcement action pursuant to 49 CFR Part 31
- 3. Prosecution pursuant to 18 USC 1001.

DBE Certification Application Form (New form October 2, 2014)





UNIFORM CERTIFICATION APPLICATION

DISADVANTAGED BUSINESS ENTERPRISE (DBE) / AIRPORT CONCESSION DISADVANTAGED BUSINESS ENTERPRISE (ACDBE) 49 C.F.R. Parts 23 and 26

Roadmap for Applicants

1. Should I apply?

You may be eligible to participate in the DBE/ACDBE program if:

- The firm is a for-profit business that performs or seeks to perform transportation related work (or a concession activity) for a recipient of Federal Transit Administration, Federal Highway Administration, or Federal Aviation Administration funds.
- The firm is at least 51% owned by a socially and economically disadvantaged individual(s) who also controls it.
- The firm's disadvantaged owners are U.S. citizens or lawfully admitted permanent residents of the U.S.
- The firm meets the Small Business Administration's size standard <u>and</u> does not exceed \$23.98 million in gross annual receipts for DBE (\$56.42 million for ACDBEs). (Other size standards apply for ACDBE that are banks/financial institutions, car rental companies, pay telephone firms, and automobile dealers.)

2. How do I apply?

First time applicants for DBE certification must complete and submit this certification application and related material to the certifying agency in your home state and participate in an on-site interview conducted by that agency. The attached document checklist can help you locate the items you need to submit to the agency with your completed application. If you fail to submit the required documents, your application may be delayed and/or denied. Firms already certified as a DBE do not have to complete this form, but may be asked by certifying agencies outside of your home state to provide a copy of your initial application form, supporting documents, and any other information you submitted to your home state to obtain certification or to any other state related to your certification.

3. Where can I send my application? [INSERT UCP PARTICIPATING MEMBER CONTACT INFORMATION]

4. Who will contact me about my application and what are the eligibility standards?

The DBE and ACDBE Programs require that all U.S. Department of Transportation (DOT) recipients of federal assistance participate in a statewide Unified Certification Program (UCP). The UCP is a one-stop certification program that eliminates the need for your firm to obtain certification from multiple certifying agencies within your state. The UCP is responsible for certifying firms and maintaining a database of certified DBEs and ACDBEs for DOT grantees, pursuant to the eligibility standards found in 49 C.F.R. Parts 23 and 26.

5. Where can I find more information?

U.S. DOT—https://www.civilrights.dot.gov/ (This site provides useful links to the rules and regulations governing the DBE/ACDBE program, questions and answers, and other pertinent information)

SBA—Small Business Size Standards matched to the North American Industry Classification System (NAICS): http://www.census.gov/eos/www/naics/ and http://www.sba.gov/content/table-small-business-size-standards.

In collecting the information requested by this form, the Department of Transportation (Department) complies with the provisions of the Federal Freedom of Information and Privacy Acts (5 U.S.C. 552 and 552a). The Privacy Act provides comprehensive protections for your personal information. This includes how information is collected, used, disclosed, stored, and discarded. Your information will not be disclosed to third parties without your consent. The information collected will be used solely to determine your firm's eligibility to participate in the Department's Disadvantaged Business Enterprise Program as defined in 49 CFR §26.5 and the Airport Concession Disadvantaged Business Enterprise Program as defined in 49 CFR §23.3. You may review DOT's complete Privacy Act Statement in the Federal Register published on April 11, 2000 (65 FR 19477).

Under 49 C.F.R. §26.107, dated February 2, 1999 and January 28, 2011, if at any time, the Department or a recipient has reason to believe that any person or firm has willfully and knowingly provided incorrect information or made false statements, the Department may initiate suspension or debarment proceedings against the person or firm under 2 CFR Parts 180 and 1200, Nonprocurement Suspension and Department, take enforcement action under 49 C.F.R. Part 31, Program Fraud and Civil Remedies, and/or refer the matter to the Department of Justice for criminal prosecution under 18 U.S.C. 1001, which prohibits false statements in Federal programs.



INSTRUCTIONS FOR COMPLETING THE DISADVANTAGED BUSINESS ENTERPRISE (DBE) AIRPORT CONCESSIONS DISADVANTAGED BUSINESS ENTERPRISE (ACDBE) UNIFORM CERTIFICATION APPLICATION

NOTE: All participating firms must be for-profit enterprises. If your firm is not for profit, then you do NOT qualify for the DBE/ACDBE program and should not complete this application. If you require additional space for any question in this application, please attach additional sheets or copies as needed, taking care to indicate on each attached sheet/copy the section and number of this application to which it refers.

Section 1: CERTIFICATION INFORMATION

A. Basic Contact Information

- Enter the contact name and title of the person completing this application and the person who will serve as your firm's contact for this application.
- (2) Enter the legal name of your firm, as indicated in your firm's Articles of Incorporation or charter.
- (3) Enter the primary phone number of your firm.
- (4) Enter a secondary phone number, if any.
- (5) Enter your firm's fax number, if any.
- (6) Enter the contact person's email address.
- (7) Enter your firm's website addresses, if any.
- (8) Enter the street address of the firm where its offices are physically located (not a P.O. Box).
- (9) Enter the mailing address of your firm, if it is different from your firm's street address.

B. Prior/Other Certifications and Applications

- (10) Check the appropriate box indicating whether your firm is currently certified in the DBE/ACDBE programs, and provide the name of the certifying agency that certified your firm. List the dates of any site visits conducted by your home state and any other states or UCP members. Also provide the names of state/UCP members that conducted the review.
- (11) Indicate whether your firm or any of the persons listed has ever been denied certification as a DBE, 8(a), or Small Disadvantaged Business (SDB) firm, or state and local MBE/WBE firm. Indicate if the firm has ever been decertified from one of these programs. Indicate if the application was withdrawn or whether the firm was debarred, suspended, or otherwise had its bidding privileges denied or restricted by any state or local agency, or Federal entity. If your answer is yes, identify the name of the agency, and explain fully the nature of the action in the space provided. Indicate if you have ever appealed this decision to the Department and if so, attach a copy of USDOT's final agency decision(s).

Section 2: GENERAL INFORMATION

A. Business profile:

(1) Give a concise description of the firm's primary activities, the product(s) or services the company provides, or type of construction. If your company offers more than one product/service, list primary product or service first (attach additional sheets if necessary). This description may be used in our UCP online directory if you are certified as a DBE.

- (2) If you know the appropriate NAICS Code for the line(s) of work you identified in your business profile, enter the codes in the space provided.
- (3) State the date on which your firm was established as stated in your firm's Articles of Incorporation or charter.
- (4) State the date each person became a firm owner.
- (5) Check the appropriate box describing the manner in which you and each other owner acquired ownership of your firm. If you checked "Other," explain in the space provided.
- (6) Check the appropriate box that indicates whether your firm is "for profit." If you checked "No," then you do NOT qualify for the DBE/ACDBE program and should not complete this application. All participating firms must be for-profit enterprises. If the firm is a for profit enterprise, provide the Federal Tax ID number as stated on your firm's Federal tax return.
- (7) Check the appropriate box that describes the type of legal business structure of your firm, as indicated in your firm's Articles of Incorporation or similar document. Identify all joint venture partners if applicable. If you checked "Other," briefly explain in the space provided.
- (8) Indicate in the spaces provided how many employees your firm has, specifying the number of employees who work on a full-time, part-time, and seasonal basis. Attach a list of employees, their job titles, and dates of employment, to your application.
- (9) Specify the firm's gross receipts for each of the past three years, as stated in your firm's filed Federal tax returns. You must submit complete copies of the firm's Federal tax returns for each year. If there are any affiliates or subsidiaries of the applicant firm or owners, you must provide these firms' gross receipts and submit complete copies of these firm(s) Federal tax returns. Affiliation is defined in 49 C.F.R. §26.5 and 13 C.F.R. Part 121.

B. Relationships and Dealings with Other Businesses

(1) Check the appropriate box that indicates whether your firm is co-located at any of its business locations, or whether your firm shares a telephone number(s), a post office box, any office space, a yard, warehouse, other facilities, any equipment, financing, or any office staff and/or employees with any other business, organization or entity of any kind. If you answered "Yes," then specify the name of the other firm(s) and fully explain the nature of your relationship with these other businesses by identifying the business or person with whom you have any formal, informal, written, or



oral agreement. Provide an explanation of any items shared with other firms in the space provided.

- (2) Check the appropriate box indicating whether any other firm currently has or had an ownership interest in your firm at present or at any time in the past. If you checked yes, please explain.
- (3) Check the appropriate box that indicates whether at present or at any time in the past your firm:
- (a) ever existed under different ownership, a different type of ownership, or a different name;
- (b) existed as a subsidiary of any other firm;
- existed as a partnership in which one or more of the partners are/were other firms;
- (d) owned any percentage of any other firm; and
- (e) had any subsidiaries of its own.
- served as a subcontractor with another firm constituting more than 25% of your firm's receipts.

If you answered "Yes" to any of the questions in (3)(a-f), you may be asked to explain the arrangement in detail.

Section 3: MAJORITY OWNER INFORMATION

Identify all individuals or holding companies with any ownership interest in your firm, providing the information requested below (if your firm has more than one owner, provide completed copies of this section for each owner):

A. Identify the majority owner of the firm holding 51% or more ownership interest

- (1) Enter the full name of the owner,
- (2) Enter his/her title or position within your firm.
- (3) Give his/her home phone number.
- (4) Enter his/her home (street) address.
- (5) Indicate this owner's gender.
- (6) Identify the owner's ethnic group membership. If you checked "Other," specify this owner's ethnic group/identity not otherwise listed.
- (7) Check the appropriate box to indicate whether this owner is a U.S. citizen or a lawfully admitted permanent resident. If this owner is neither a U.S. citizen nor a lawfully admitted permanent resident of the U.S., then this owner is NOT eligible for certification as a DBE owner.
- (8) Enter the number of years during which this owner has been an owner of your firm.
- (9) Indicate the percentage of the total ownership this person holds and the date acquired, including (if appropriate), the class of stock owned.
- (10) Indicate the dollar value of this owner's initial investment to acquire an ownership interest in your firm, broken down by cash, real estate, equipment, and/or other investment. Describe how you acquired your business and attach documentation substantiating this investment.

B. Additional Owner Information

- Describe the familial relationship of this owner to each other owner of your firm and employees.
- (2) Indicate whether this owner performs a management or supervisory function for any other business. If you

- checked "Yes," state the name of the other business and this owner's function/title held in that business.
- (3) (a) Check the appropriate box that indicates whether this owner owns or works for any other firm(s) that has <u>any</u> relationship with your firm. If you checked "Yes," identify the name of the other business, the nature of the business relationship, and the owner's function at the firm.
 - (b) If the owner works for any other firm, non-profit organization, or is engaged in any other activity more than 10 hours per week, please identify this activity.
- (4) (a) Provide the personal net worth of the owner applying for certification in the space provided. Complete and attach the accompanying "Personal Net Worth Statement for DBE/ACDBE Program Eligibility" with your application. Note, complete this section and accompanying statement only for each owner applying for DBE qualification (i.e., for each owner claiming to be socially and economically disadvantaged).
- (b) Check the appropriate box that indicates whether any trust has been created for the benefit of the disadvantaged owner(s). If you answered "Yes," you may be asked to provide a copy of the trust instrument.
- (5) Check the appropriate to indicate whether any of your immediate family members, managers, or employees, own, manage, or are associated with another company. Immediate family member is defined in 49 C.F.R. §26.5. If you answered "Yes," provide the name of each person, your relationship to them, the name of the company, the type of business, and whether they own or manage the company.

Section 4: CONTROL

A. Identify the firm's Officers and Board of Directors

- In the space provided, state the name, title, date of appointment, ethnicity, and gender of each officer.
- (2) In the space provided, state the name, title, date of appointment, ethnicity, and gender of each individual serving on your firm's Board of Directors.
- (3) Check the appropriate box to indicate whether any of your firm's officers and/or directors listed above performs a management or supervisory function for any other business. If you answered "Yes," identify each person by name, his/her title, the name of the other business in which s/he is involved, and his/her function performed in that other business.
- (4) Check the appropriate box that indicates whether any of your firm's officers and/or directors listed above own or work for any other firm(s) that has a relationship with your firm. (e.g., ownership interest, shared office space, financial investments, equipment leases, personnel sharing, etc.) If you answered "Yes," identify the name of the firm, the individual's name, and the nature of his/her business relationship with that other firm.



B. Duties of Owners, Officers, Directors, Managers and Key Personnel

(1), (2) Specify the roles of the majority and minority owners, directors, officers, and managers, and key personnel who control the functions listed for the business. Submit résumés for each owner and non-owner identified below. State the name of the individual, title, race and gender and percentage ownership if any. Circle the frequency of each person's involvement as follows: "always, frequently, seldom, or never" in each area.

Indicate whether any of the persons listed in this section perform a management or supervisory function for any other business. Identify the person, business, and their title/function. Identify if any of the persons listed above own or work for any other firm(s) that has a relationship with this firm (e.g. ownership interest, shared office space, financial investment, equipment, leases, personnel sharing, etc.) If you answered "Yes," describe the nature of his/her business relationship with that other firm.

C. Inventory: Indicate firm inventory in these categories:

(1) Equipment and Vehicles

State the make and model, and current dollar value of each piece of equipment and motor vehicle held and/or used by your firm. Indicate whether each piece is either owned or leased by your firm or owner, whether it is used as collateral, and where this item is stored.

(2) Office Space

State the street address of each office space held and/or used by your firm. Indicate whether your firm or owner owns or leases the office space and the current dollar value of that property or its lease.

(3) Storage Space

State the street address of each storage space held and/or used by your firm. Indicate whether your firm or owner owns or leases the storage space and the current dollar value of that property or its lease. Provide a signed lease agreement for each property.

D. Does your firm rely on any other firm for management functions or employee payroll?

Check the appropriate box that indicates whether your firm relies on any other firm for management functions or for employee payroll. If you answered "Yes," you may be asked to explain the nature of that reliance and the extent to which the other firm carries out such functions.

E. Financial / Banking Information

Banking Information. State the name, City and State of your firm's bank. In the space provided, identify the persons able to sign checks on this account. Provide bank authorization and signature cards

Bonding Information. State your firm's bonding limits (in dollars), specifying both the aggregate and project limits.

F. Sources, amounts, and purposes of money loaned to your firm, including the names of persons or firms guaranteeing the loan.

State the name and address of each source, the name of person securing the loan, original dollar amount and the current balance of each loan, and the purpose for which each loan was made to your firm. Provide copies of signed loan agreements and security agreements

G. Contributions or transfers of assets to/from your firm and to/from any of its owners or another individual over the past two years:

Indicate in the spaces provided, the type of contribution or asset that was transferred, its current dollar value, the person or firm from whom it was transferred, the person or firm to whom it was transferred, the relationship between the two persons and/or firms, and the date of the transfer.

H. Current licenses/permits held by any owner or employee of your firm.

List the name of each person in your firm who holds a professional license or permit, the type of permit or license, the expiration date of the permit or license, and issuing State of the license or permit. Attach copies of licenses, license renewal forms, permits, and haul authority forms.

I. Largest contracts completed by your firm in the past three years, if any.

List the name of each owner or contractor for each contract, the name and location of the projects under each contract, the type of work performed on each contract, and the dollar value of each contract.

J. Largest active jobs on which your firm is currently working.

For each active job listed, state the name of the prime contractor and the project number, the location, the type of work performed, the project start date, the anticipated completion date, and the dollar value of the contract.

AIRPORT CONCESSION (ACDBE) APPLICANTS

Identify the concession space, address and location at the airport, the value of the property or lease, and fees/lease payments paid to the airport. Provide information concerning any other airport concession businesses the applicant firm or any affiliate owns and/or operates, including name, location, type of concession, and start date of the concession enterprise.

AFFIDAVIT & SIGNATURE

The Affidavit of Certification must accompany your application for certification. Carefully read the attached affidavit in its entirety. Fill in the required information for each blank space, and sign and date the affidavit in the presence of a Notary Public, who must then notarize the form.

Section 1: CERTIFICATION INFORMATION

A. Basic Contact Information		A) F 1 60		
(1) Contact person and Title:	(2) Legal name of firm: _		
(3) Phone #: () (4) (Other Phone #: (_	(5) F	Cax #: ()
(6) E-mail:	(7) Fir	m Websites:		
(8) Street address of firm (No P.O. Box):	City:	County/Parish:	State:	Zip:
(9) Mailing address of firm (if different):	City:	County/Parish:	State:	Zip:
B. Prior/Other Certifications and Applic	<u>cations</u>			
(10) Is your firm currently certified for a ☐ DBE ☐ ACDBE Names of certifying				
If you are certified in your home state as a D	BE/ACDBE, you d			
Ask your state UCP about the interstate certific	cation process.			
List the dates of any site visits conducted	d by your home s	tate and any other states	s or UCP m	embers:
	D-4-			
Date// State/UCP Member:	Date	// State/UCP	Member: _	
Date/ State/UCP Member: (11) Indicate whether the firm or any pe (a) Denied certification or decertified a	ersons listed in th	is application have ever	been:	
(a) Denied certification or decertified a (b) Withdrawn an application for these denied or restricted by any state or lo	ersons listed in the as a DBE, ACDBE e programs, or deb ocal agency, or Fed	is application have ever E, 8(a), SDB, MBE/WBE arred or suspended or oth deral entity? Yes N	been: firm? Yearwise had	es □No bidding privilege
(a) Denied certification or decertified a (b) Withdrawn an application for these denied or restricted by any state or lo f yes, explain the nature of the action. (If y Sect A. Business Profile: (1) Give a concise de t provides. If your company offers more th use additional paper if necessary. This desc	ersons listed in the as a DBE, ACDBE e programs, or deb ocal agency, or Fed ou appealed the dec ion 2: GENERAL scription of the firman one product/se	is application have ever E, 8(a), SDB, MBE/WBE parred or suspended or other deral entity? Yes Necision to DOT or another age L INFORMATION em's primary activities and ervice, list the primary pro-	firm? Yearwise had lo ency, attach	es No bidding privilege a copy of the decis ct(s) or service(s) vice first. Please
(a) Denied certification or decertified a (b) Withdrawn an application for these denied or restricted by any state or lof yes, explain the nature of the action. (If y	ersons listed in the as a DBE, ACDBE e programs, or deb ocal agency, or Fed ou appealed the dec ion 2: GENERAL scription of the firman one product/se	is application have ever E, 8(a), SDB, MBE/WBE parred or suspended or other deral entity? Yes Necision to DOT or another age L INFORMATION em's primary activities and ervice, list the primary pro-	firm? Yearwise had lo ency, attach	es No bidding privilege a copy of the decis ct(s) or service(s) vice first. Please
(a) Denied certification or decertified a (b) Withdrawn an application for these denied or restricted by any state or lo f yes, explain the nature of the action. (If y Sect A. Business Profile: (1) Give a concise de t provides. If your company offers more th use additional paper if necessary. This desc	ersons listed in the as a DBE, ACDBE e programs, or deb ocal agency, or Fed ou appealed the dec ion 2: GENERAL scription of the firman one product/se	is application have ever E, 8(a), SDB, MBE/WBE earred or suspended or other deral entity? Yes Note is in the primary property of the primary property in our database and the	firm? Yesterwise had loosency, attach	es No bidding privilege a copy of the decis ct(s) or service(s) vice first. Please he directory if yo
(a) Denied certification or decertified a (b) Withdrawn an application for these denied or restricted by any state or lo f yes, explain the nature of the action. (If y Sect A. Business Profile: (1) Give a concise de t provides. If your company offers more th use additional paper if necessary. This desc	ersons listed in the as a DBE, ACDBE programs, or debocal agency, or Federal agency, or Federal agency appealed the decoration 2: GENERAL scription of the firman one product/secription may be us	is application have ever E, 8(a), SDB, MBE/WBE arred or suspended or oth deral entity? Yes Necision to DOT or another age LINFORMATION or sprimary activities and ervice, list the primary product in our database and the	firm? Yesterwise had blo sency, attach d the product or serve UCP online	es No bidding privilege a copy of the decis ct(s) or service(s) vice first. Please he directory if yo

(6) Is your firm "for profit"? ☐ Yes ☐No→	
Federal Tax ID#	qualify for this program and should not fill out this application.
☐ Partnership ☐ Corpor☐ Limited Liability Company ☐ Joint \	ed Liability Partnership
(8) Number of employees: Full-time	Part-time Seasonal Total dates of employment, to your application).
(9) Specify the firm's gross receipts for the last each year. If there are affiliates or subsidiaries of the firms' Federal tax returns).	ast 3 years. (Submit complete copies of the firm's Federal tax returns for e applicant firm or owners, you must submit complete copies of these
Year Gross Receipts of Applicant Firm	n \$ Gross Receipts of Affiliate Firms \$
Year Gross Receipts of Applicant Firm	n \$ Gross Receipts of Affiliate Firms \$
Year Gross Receipts of Applicant Firm	m \$ Gross Receipts of Affiliate Firms \$
B. Relationships and Dealings with Other Bus	<u>isinesses</u>
(1) To see of the least of the l	ess locations, or does it share a telephone number, P.O. Box,
have any formal, informal, written, or oral agreemen.	hese other businesses by identifying the business or person with whom you nt. Also detail the items shared.
<u> </u>	rest in your firm at present or at any time in the past?
(3) At present, or at any time in the past, has yee (a) Ever existed under different ownership, a d (b) Existed as a subsidiary of any other firm?	different type of ownership, or a different name? Yes No
	ore of the partners are/were other firms? Yes No
	n constituting more than 25% of your firm's receipts? Yes No
(If you answered "Yes" to any of the questions in (2) whether the arrangement continues).	and/or (3)(a)-(f), you may be asked to provide further details and explain
U.S. DOT Uniform DBE	E/ACDBE Certification Application • Page 6 of 14

Section 3: MAJORITY OWNER INFORMATION



A. Identify the majority owner of the firm holding 51% or more ownership interest. (3) Home Phone #: (1) Full Name: (2) Title: City: Zip: (4) Home Address (Street and Number): (8) Number of years as owner: (5) Gender: ☐ Male ☐ Female (9) Percentage owned: Class of stock owned: (6) Ethnic group membership (Check all that apply): Date acquired (10) Initial investment to Type **Dollar Value** ☐ Black ☐ Hispanic acquire ownership ☐ Asian Pacific ☐ Native American Cash interest in firm: Real Estate \$ ☐ Subcontinent Asian Equipment \$ ☐ Other (*specify*) Other Describe how you acquired your business: (7) U.S. Citizenship: ☐ Started business myself It was a gift from: ____ ☐ U.S. Citizen ☐ I bought it from: ☐ Lawfully Admitted Permanent Resident ☐ I inherited it from: Other (Attach documentation substantiating your investment) **B.** Additional Owner Information (1) Describe familial relationship to other owners and employees: (2) Does this owner perform a management or supervisory function for any other business? \square Yes \square No If Yes, identify: Name of Business: Function/Title: (3)(a) Does this owner own or work for any other firm(s) that has a relationship with this firm? (e.g., ownership interest, shared office space, financial investments, equipment, leases, personnel sharing, etc.) 🚨 Yes 🔲 No Identify the name of the business, and the nature of the relationship, and the owner's function at the firm: (b) Does this owner work for any other firm, non-profit organization, or is engaged in any other activity more than 10 hours per week? If yes, identify this activity: (4)(a) What is the personal net worth of this disadvantaged owner applying for certification?\$ (b) Has any trust been created for the benefit of this disadvantaged owner(s)? \square Yes \square No (If Yes, you may be asked to provide a copy of the trust instrument). (5) Do any of your immediate family members, managers, or employees own, manage, or are associated with another company? Yes No If Yes, provide their name, relationship, company, type of business, and indicate whether they own or manage the company: (Please attach extra sheets, if needed):

Section 3: OWNER INFORMATION, Cont'd.

A. Identify all individuals, firms, or holding companies that hold LESS THAN 51% ownership interest in the firm (Attach separate sheets for each additional owner) (1) Full Name: (3) Home Phone #: (4) Home Address (Street and Number): Zip: (5) Gender: Male Female (8) Number of years as owner: (9) Percentage owned: (6) Ethnic group membership (Check all that apply) Class of stock owned: Date acquired ☐ Black ☐ Hispanic (10) Initial investment to Type ☐ Asian Pacific ☐ Native American Dollar Value acquire ownership Cash ☐ Subcontinent Asian interest in firm: Real Estate \$ Other (specify) Equipment \$ Other (7) U.S. Citizenship: Describe how you acquired your business: U.S. Citizen ☐ Started business myself ☐ Lawfully Admitted Permanent Resident It was a gift from: ☐ I bought it from: _____ ☐ I inherited it from: Other (Attach documentation substantiating your investment) **B. Additional Owner Information** (1) Describe familial relationship to other owners and employees: (2) Does this owner perform a management or supervisory function for any other business? \square Yes \square No If Yes, identify: Name of Business: Function/Title: (3)(a) Does this owner own or work for any other firm(s) that has a relationship with this firm? (e.g., ownership interest, shared office space, financial investments, equipment, leases, personnel sharing, etc.) \square Yes \square No Identify the name of the business, and the nature of the relationship, and the owner's function at the firm: (b) Does this owner work for any other firm, non-profit organization, or is engaged in any other activity more than 10 hours per week? If yes, identify this activity: (4)(a) What is the personal net worth of this disadvantaged owner applying for certification? \$_____ (b) Has any trust been created for the benefit of this disadvantaged owner(s)? \square Yes \square No (If Yes, you may be asked to provide a copy of the trust instrument). (5) Do any of your immediate family members, managers, or employees own, manage, or are associated with another company? \square Yes \square No If Yes, provide their name, relationship, company, type of business, and indicate whether they own or manage: (Please attach extra sheets, if needed): U.S. DOT Uniform DBE/ACDBE Certification Application • Page 8 of 14

Section 4: CONTROL

A. Identify your firm's Officers and Board of Directors (If additional space is required, attach a separate sheet):

	Name	Title	Date Appointed	Ethnicity	Gender
(1) Officers of the Company	(a)				
	(b)				
	(c)	-			
	(d)				
(2) Board of Directors	(a)				
	(b)				
	(c)				
	(d)		-		

	(0)					_	- 1									- 1	
	(d)																
	ersons listed above es, identify for each		rm	a n	nan	agen	nen	t or s	uper	visor	y fu	neti	on f	or ar	ıy otl	her bu	siness?
Person:Business:			_ Ti _ Fu	tle: inct	ion:		_										_
Person: Business:			_ Ti _ Fı	tle: inct	ion:												_
with this firm? (e.	persons listed in sec g., ownership interest, sh Yes, identify for eac	ared of															onship
Firm Name:			P	erso	n:_												
Nature of Business I	Relationship:																
	s = Seldom N = Never	nnel w Majo	<i>ho c</i> rity (onti Owi	<i>rol y</i> ner (<i>our fi</i> [51%	rm or i		follor	Min Min Nan	ority	Owi	ner (49%	or les	s)	needed).
F - Frequently	N = Never	Perce	nt O	wn	ed:_							Owne	ed:				
Sets policy for comp of operations		Α [F		S [N		A		F		S		N	
Bidding and estimat		Α [F		S [N		Α		F		S		N	
Major purchasing de	cisions	<u>A</u> [_	F		S [N		Α		F		S		N	
Marketing and sales		Α		F_		S [N		Α		F		S		N	
Supervises field ope		Α [_	F_		S	\Box	N		Α		F		S		N	
Attend bid opening		Α [F_		S [N		Α		F		S		N	
Perform office mana		Аг	_	F		S	_	N		Α		F		S		N	
accounts receivable		L	#		<u> 무</u>	ا	4		<u>닏</u>		<u>닏</u>		닏	_	<u>닏</u>		<u> </u>
Hires and fires mana		A [_	F	브	S	_	N	ᆜ	Α	ᆜ	F	ᆜ	S	<u> </u>	N	
Hire and fire field st		A		F_	屵	<u>S [</u>	4	N	<u> </u>	A	닏	F		S		N	
	pending or investment			F	屵	S [#	N	<u>닏</u>	Α	<u> </u>	F	<u>닏</u>	S	<u> </u>	N	
Obligates business b		A		<u>F_</u>	부	S	4	N	ᆜ	Α		F	므	S	ᆜ	N	
Purchase equipment		A [F F	屵	S [4	N	_닏	A	ᆜ	F		S	<u> </u>	N	
Nigns husiness check	(\$	Δ Γ	- 11	H .	1 1	1 8 1	10	i Ni		ι Δ.		H.		1 C		1 NI	

the firm. (Attach separate sheets as need		rer/	Direc	tor/	Manr	ager	/KAL	Personnel	TO:	fice	r/D	rect	ve/N.A.	anna	er/ V	ρι/ Γ)prenn-
A= Always S = Seldom								———	Officer/Director/Manager/ Key Personn Name:								
•	Title	:: ::							Title:								
F = Frequently N = Never		ace and Gender:									Race and Gender:						
	Percent Owned:						Percent Owned:										
Sets policy for company direction/scope	Α		F		S		N		Α		F		S		N		
of operations					<u> </u>												
Bidding and estimating	Α		F		S		N		Α		F		S		N		
Major purchasing decisions	Α		F		S		N		Α	_	F		S		N		
Marketing and sales	Α		F		S		N		Α	_	F		S		N		
Supervises field operations	Α		F		S		N		A	_	F		S		N		
Attend bid opening and lettings	A		F		S		N		A		F		S		N		
Perform office management (billing,	A	_	F	_	S	_	N	_	A	_	F	_	S		N	_	
accounts receivable/payable, etc.)		\Box		<u>Ц</u>	↓_			<u> </u>	<u> </u>	Ш		<u>Ц</u>	<u> </u>			Ш	
Hires and fires management staff	A		F		S		N		Α	=	F		S		N		
Hire and fire field staff or crew	A		F		S		N		A		F		S		N		
Designates profits spending or investment			F		S		N		A	_	F		S		N		
Obligates business by contract/credit	Α		F		S		N		A		F		S		N		
Purchase equipment	Α		F	<u> </u>	S		N		A		F		S		N		
Signs business checks	A		F		S		N		Α		F		S		N		
wnership interest, shared office space, financi he business relationship:	al inve	stm	ents, e	equip	ment	, lea	ses, p	ersonnel sho	iring,	etc.) If	Yes	, des	crit	e the	na	ure of
ownership interest, shared office space, financia he business relationship: C. Inventory: Indicate your firm's inv 1. Equipment and Vehicles	entor	y ir	n the	foll	owir	ng c	ses, p	ersonnel sha	ring,	etc.) If	Ýes ditio	, des	heei	s if n	e na	d):
he business relationship: C. Inventory: Indicate your firm's inv 1. Equipment and Vehicles Make and Model Current Value	entor	y ir O	the wnec	foll d or	owir	ng c	atego	ories (Plea	ring,	etc.) If	Ýes ditio	, des	heei	s if n	e na	ure of
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he business relationship: C. Inventory: Indicate your firm's inv 1. Equipment and Vehicles Make and Model Current Value	entor	y ir O	the wnee	foll d or	owit Lea	ng c	atego	ories (Plea	ring,	etc.) If	Ýes ditio	, des	heei	s if n	e na	d):
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Make and Model Current Value 1	entor	y ir Oby	the wnec	foll	owir	ng c	ateg	ories (Plea	sse al	taci	h ad	Yes	, des	re is	s if n	e na	d):
connership interest, shared office space, financial he business relationship: C. Inventory: Indicate your firm's invented and Wehicles Make and Model Current Value 1	entor	y ir O	the	foll d or	owir	ng c	ateg	ories (Plea	sse al	taci	h ad	Yes	, des	re is	s if n	e na	d):
he business relationship: C. Inventory: Indicate your firm's inv 1. Equipment and Vehicles Make and Model Current Value 2. 3. 4. 5. 6. 7.	entor	y ir Oby	the wnec	foll d or	owir	ng c	ateg	ories (Plea	sse al	taci	h ad	Yes	, des	re is	s if n	e na	d):
he business relationship: C. Inventory: Indicate your firm's inv 1. Equipment and Vehicles Make and Model Current Value C. S.	entor	y ir Oby	the wnec	foll d or	owir	ng c	ateg	ories (Plea	sse al	taci	h ad	Yes	, des	re is	s if n	e na	d):
he business relationship: C. Inventory: Indicate your firm's inv 1. Equipment and Vehicles Make and Model Current Value	entor	y ir Oby	the wneer	foll d or	owin	asec	ateg	ories (Plea	se al	taci) If	Yes	, des	re is	s if n	e na	d):

Street Address	Owned or Leased by Firm or Owner?	Current Value of Property or	Lea
D. Does your firm rely on any other	firm for management functions o	r employee payroll? 🛚 Yes 🗖 N	lo
E. Financial/Banking Information (P	rovide bank authorization and signatur	re cards)	
Name of bank:	City and State:ign checks on this account:		
Name of bank:	City and State:		
Bonding Information: If you have bo Aggregate limit \$	nding capacity, identify the firm's b Project limit \$	onding aggregate and project limits	s:
F. Identify all sources, amounts, and institutions. Identify whether you the DBE/ACDBE. Include the names of (Provide copies of signed loan agreements)	e owner and any other person or t any persons or firms guaranteein	firm loaned money to the applicat	
Name of Source Address of Sour	Guaranteeing the A	riginal Current Purpose of L mount Balance	.oan
2.			
G. List all contributions or transfers individual over the past two years (A	s of assets to/from your firm and to ttach additional sheets if needed):	o/from any of its owners or anoth	
	e From Whom To Whon Transferred Transfer	red Transf	
l			
l 2	·		
	by any owner and/or employee of		
A. List current licenses/permits held e.g. contractor, engineer, architect, etc.)(A. Name of License/Permit Holder	by any owner and/or employee of Attach additional sheets if needed): Type of License/Permit	f your firm	
1	by any owner and/or employee of Attach additional sheets if needed): Type of License/Permit	f your firm Expiration Date Sta	te

Name of Owner/Contractor	Name/Location of Project		Vork Performe	d D	ollar Value of Contract
List the three largest act		<u> </u>	rking:		
Name of Prime Contractor and Project Number		pe of Work	Project A	Anticipated Completion Date	Dollar Valu of Contrac
AIRPORT CONCE	SSION (ACDBE) APPLI			CTE THIS S	<u>ECTION</u>
Concession Space	Address / Location as	<u>Value of I</u>	Property or ease		se Payments the Airport
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AFFIDAVIT OF CERTIFICATION

This form must be signed and notarized for each owner upon which disadvantaged status is relied.

A MATERIAL OR FALSE STATEMENT OR OMISSION MADE IN CONNECTION WITH THIS APPLICATION IS SUFFICIENT CAUSE FOR DENIAL OF CERTIFICATION, REVOCATION OF A PRIOR APPROVAL, INITIATION OF SUSPENSION OR DEBARMENT PROCEEDINGS, AND MAY SUBJECT THE PERSON AND/OR ENTITY MAKING THE FALSE STATEMENT TO ANY AND ALL CIVIL AND CRIMINAL PENALTIES AVAILABLE PURSUANT TO APPLICABLE FEDERAL AND STATE LAW.

I (full name printed), swear or affirm under penalty of law that I am (title) of the applicant firm and that I	I acknowledge and agree that any misrepresentations in this application or in records pertaining to a contract or subcontract will be grounds for terminating any contract or subcontract which may be awarded; denial or revocation of certification;
have read and understood all of the questions in this application and that all of the foregoing information and statements submitted in this application and its attachments and supporting documents are true and correct to the best of	suspension and debarment; and for initiating action under federal and/or state law concerning false statement, fraud or other applicable offenses.
my knowledge, and that all responses to the questions are full and complete, omitting no material information. The responses include all material information necessary to fully and accurately identify and explain the operations, capabilities and pertinent history of the named firm as well as the ownership, control, and affiliations thereof.	I certify that I am a socially and economically disadvantaged individual who is an owner of the above-referenced firm seeking certification as a Disadvantaged Business Enterprise or Airport Concession Disadvantaged Business Enterprise. In support of my application, I certify that I am a member of one or more of the following groups, and that I have held myself out as a member of the group(s): (Check all that apply):
I recognize that the information submitted in this application is for the purpose of inducing certification approval by a government agency. I understand that a government agency may, by means it deems appropriate, determine the accuracy and truth of the statements in the application, and I authorize	☐ Female ☐ Black American ☐ Hispanic American ☐ Native American ☐ Asian-Pacific American ☐ Subcontinent Asian American ☐ Other (specify)
such agency to contact any entity named in the application, and the named firm's bonding companies, banking institutions, credit agencies, contractors, clients, and other certifying agencies for the purpose of verifying the information supplied and determining the named firm's eligibility.	I certify that I am socially disadvantaged because I have been subjected to racial or ethnic prejudice or cultural bias, or have suffered the effects of discrimination, because of my identity as a member of one or more of the groups identified above, without regard to my individual qualities.
I agree to submit to government audit, examination and review of books, records, documents and files, in whatever form they exist, of the named firm and its affiliates, inspection of its places(s) of business and equipment, and to permit interviews of its principals, agents, and employees. I understand that refusal to permit such inquiries shall be grounds for denial of certification.	I further certify that my personal net worth does not exceed \$1.32 million, and that I am economically disadvantaged because my ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities as compared to others in the same or similar line of business who are not socially and economically disadvantaged.
If awarded a contract, subcontract, concession lease or sublease, I agree to promptly and directly provide the prime contractor, if any, and the Department, recipient agency, or federal funding agency on an ongoing basis, current, complete and accurate information regarding (1) work performed on the	I declare under penalty of perjury that the information provided in this application and supporting documents is true and correct.
project; (2) payments; and (3) proposed changes, if any, to the foregoing arrangements.	Signature (DBE/ACDBE Applicant) (Date)
I agree to provide written notice to the recipient agency or Unified Certification Program of any material change in the information contained in the original application within 30	NOTARY CERTIFICATE

calendar days of such change (e.g., ownership changes, address/telephone number, personal net worth exceeding \$1.32

million, etc.).



UNIFORM CERTIFICATION APPLICATION SUPPORTING DOCUMENTS CHECKLIST

In order to complete your application for DBE or ACDBE certification, you must attach copies of all of the following REQUIRED documents. A failure to supply any information requested by the UCP may result in your firm denied DBE/ACDBE certification.

DBE/ACDBE certification.	
Résumés (that include places of employment with corresponding dates), for all owners, officers, and key personnel of the applicant firm Personal Net Worth Statement for each socially and economically disadvantaged owners comprising 51% or more of the ownership percentage of the applicant firm. Personal Federal tax returns for the past 3 years, if applicable, for each disadvantaged owner Federal tax returns (and requests for extensions) filed by the firm and its affiliates with related schedules, for the past 3 years. Documented proof of contributions used to acquire ownership for each owner (e.g., both sides of cancelled checks) Signed loan and security agreements, and bonding forms List of equipment and/or vehicles owned and leased including VIN numbers, copy of titles, proof of ownership, insurance cards for each vehicle. Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm Licenses, license renewal forms, permits, and haul authority forms Descriptions of all real estate (including office/storage space, etc.) owned/leased by your firm and documented proof of ownership/signed leases Documented proof of any transfers of assets to/from your firm and/or to/from any of its owners over the past 2 years DBE/ACDBE and SBA 8(a), SDB, MBE/WBE certifications, denials, and/or decertifications, if applicable; and any U.S. DOT appeal decisions on these actions. Bank authorization and signatory cards Schedule of salaries (or other remuneration) paid to all officers, managers, owners, and/or directors of the firm List of all employees, job titles, and dates of employment. Proof of warehouse/storage facility ownership or lease arrangements	Corporate by-laws and any amendments Corporate bank resolution and bank signature cards Official Certificate of Formation and Operating Agreement with any amendments (for LLCs) Optional Documents to Be Provided on Request The UCP to which you are applying may require the submission of the following documents. If requested to provide these document, you must supply them with your application or at the on-site visit. Proof of citizenship Insurance agreements for each truck owned or operated by your firm Audited financial statements (if available) Personal Federal Tax returns for the past 3 years, if applicable, for other disadvantaged owners of the firm. Trust agreements held by any owner claiming disadvantaged status Year-end balance sheets and income statements for the past 3 years (or life of firm, if less than three years) Suppliers List of product lines carried and list of distribution equipment owned and/or leased
Partnership or Joint Venture ☐ Original and any amended Partnership or Joint Venture Agreements	
Corporation or LLC ☐ Official Articles of Incorporation (signed by the state official) ☐ Both sides of all corporate stock certificates and your firm's stock transfer ledger ☐ Shareholders' Agreement(s) ☐ Minutes of all stockholders and board of directors meetings	

U.S. DOT Uniform DBE/ACDBE Certification Application • Page 14 of 14

ATTACHMENT 9 State's UCP Agreement

J. Bryan Nicol Commissioner Indiana Department of Transportation Indiana Government Center North 100 North Senate, Room N755 Indianapolis, IN 46204

Re: Unified Certification Program

Dear Commissioner Nicol:

As the signatory for <u>Madison Municpal Airport</u>, I affirm by my signature below that the organization identified above has received a copy of the Unified Certification Program (UCP) Agreement and has reviewed the same. Further, my signature indicates my organization's intent to be a party to the UCP agreement and to abide by all the terms and conditions contained therein.

Sincerely,

Dick Goodman

DEPARTMENT OF ADMINISTRATION OFFICE OF THE COMMISSIONER

indiana Government Center South 402 West Washington Street, Room W479 Indianapolis, Indiana 46204

February 28, 2002

Norman Y. Mineta, Secretary
United States Department of Transportation
c/o Office of General Counsel
400 7th Street, SW, Room 10428
Washington, D.C. 20590

RE: State of Indiana Unified Certification Agreement

Dear Secretary Mineta:

I am pleased to inform you that State of Indiana recipients of United States Department of Transportation (DOT) funds have adopted a Unified Certification Agreement pursuant to 49 CFR Subpart 26 Section 26.81. These recipients have designated the Indiana Department of Administration's Division of Minority and Women's Business Enterprises as the lead agency for the purpose of the Unified Certification Program (UCP). Under Indiana's UCP agreement, the Indiana Department of Administration (IDOA) will be the only agency in the State of Indiana performing DBE certifications and decertifications.

The Parties have further agreed that Indiana's UCP will be administered by Elena L. Looper, Deputy Commissioner, Office of Minority and Women's Business Enterprises, Indiana Department of Administration. Ms. Looper is a leading authority on certification issues in Indiana and has years of experience administering the State's MBE, WBE, and DBE programs. She may be contacted at the following address:

Indiana Department of Administration
Division of Minority and Women's Business Enterprises
402 West Washington Street, Room W474
Indianapolis, Indiana 46204
(317) 232-3061
e-mail: elooper@idoa.state.in.us

Indiana officially began work on the UCP on April 16, 2001, when it held the first in a series of four task force meetings to develop the program. These meetings were attended by representatives of key stakeholders in Indiana's DBE programs. F. Gene Cinfel of the Federal Highway Administration's Regional Office was among the representatives. Mr. Cinfel was instrumental in bringing the group together and providing technical assistance and guidance.

STATE OF INDIANA UNIFIED CERTIFICATION AGREEMENT FOR DISADVANTAGED BUSINESS ENTERPRISES PURSUANT TO 49 CFR SUBPART E. SECTION 26.81

Comes now the Indiana Department of Transportation (INDOT) and the Indiana Department of Administration (IDOA), acting by and through its Division of Minority and Women Business Enterprises and Indiana Recipients of DOT funds (IRDOT) hereby agree to a unified certification process pursuant to administrative rules promulgated by the United States Department of Transportation (DOT) under the terms and conditions set forth herein:

WHEREAS,

The Indiana Department of Transportation and all other Indiana Recipients of DOT funds are required to participate in a Unified Certification Program pursuant to 49 CFR Subpart 26, Section 26.81.

WHEREAS,

The Indiana Department of Administration (IDOA), by and through its Division of Minority and Women's Business Enterprises, has administered certification process for the INDOT DBE Program, pursuant to a memorandum of understanding, since 1993. IDOA currently hosts a cantralized certification program, which includes the certification of DBE firms that are recipients of Federal Highway Administration (FHWA) funds. Further, that IDOA has the requisite expertise to administer the certification process pursuant to the applicable Code of Federal Regulations.

WHEREAS,

The Division of Equal Opportunity for the City of Indianapolis, the Northwestern Indiana Regional Planning Commission, and the Northern Indiana Commuter Transportation District currently provide DBE certification in the State of Indiana. That these organizations agree to relinquish responsibility for the certification process to IDOA effective upon the approval of this agreement by the Secretary, U.S. Department of Transportation (Secretary). Further, IRDOT and all others with certification authority agree to relinquish their authority to certify and decertify DBE firms.

WHEREAS,

INDOT and IDOA, in contemplation of the formation of this agreement, conducted a survey of all IRDOT. Further, that INDOT and IDOA hosted a meeting to discuss and review a draft of the UCP agreement on October 16, 2001, and no objections to the proposed plan were lodged by any recipient in attendance.

WHEREAS,

INDOT, IDOA and all IRDOT agree that a one-stop-shop certification process is best suited for the State of Indiana.

- 11. The UCP will maintain a unified DBE directory containing, for all firms certified by the UCP (including those from other states certified under the provisions of this section), which will include the information required by 49 CFR Section 26.31. The UCP shall make the directory available to the public electronically, on the Internet, as well as in print. The UCP shall update the electronic version of the directory by including additions, deletions, and other changes as soon as they are made. Further, that all IRDOT recipients agree to exclusively utilize this directory for the purposes of determining whether firms are DBE certified.
- 12. Except as otherwise specified, all provisions of 49 CFR 26, Subpart D and Subpart E pertaining to recipients also apply to the Indiana Department of Transportation's Unified Certification Program.
- 13. IDOA will review all files transferred from other certifying authorities. In the event, that a firm has received inconsistent decisions regarding certification from one or more certifying authorities, IDOA will submit the firm's files to USDOT to resolve the conflict. Further, USDOT's determination regarding these firms will be final.
- 14. Any certifying authority shall produce all of their files pertaining to DBE certification to IDOA within thirty days of the effective date of this agreement. Further, all certifying authorities shall submit copies of their current directories to IDOA.
- 15. That Exhibit A represents a listing of all Indiana Recipients of DOT funds who will be a part of this agreement.
- 16. Indiana Department of Admiristration, Division of Minority and Women's Business Enterprises, shall administer and coordinate the UCP in the State of Indiana.

The official point of contact for the Indiana UCP is: Indiana Department of Administration Division of Minority and Women's Business Enterprises 402 W. Washington, W474 Indianapolis, IN 46204 (317) 232-3061

17. Any inconsistency or ambiguity in the agreement shall be resolved by giving precedence to the following in this order: 49 CFR parts 23 and 26, USDOT directives, INDOT DBE program, Indiana Code, and Indiana Administrative Code.

Signatures

J. Bryan Nicol Commissioner

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Indiana Department of Transportation

Glenn R. Lawrence

Commissioner

Indiana Department of Administration

Exhibit A

ACCESS Johnson County Anderson Municipal Arens Field Bedford Transit System Bloomington Public Trans. Corp Blue River Services Boonville Cass Area Transit City of Anderson City of Indianapolis City of Marion City of Richmond Clark County Columbus Municipal Airport Columbus Transit Converse Crawfordsville Municipal **Daviess County** Dekalb County Delaware County Delphi Municipal Eagle Creek Elkhart Municipal Airport Evansville Regional Evansville Urban Trans. Study Flora Municipal Fort Wayne International Four River Resource Service Frankfort Municipal Franklin Co. Public Transit Freeman Municipal French Lick Municipal Airport Ft. Wayne Public Trans. Corp. Fulton Co. Council on Aging Fulton County Galveston Gary Public Trans. Corp Gary/Chicago Airport Goshen Municipal Greater Lafayette Public Trans. Greensburg-Decatur County Greenwood Municipal Airport Griffith-Merrillville Hendricks County New Huntingburg Huntingburg Transit System Huntington Co. Council/Aging

Smith Field South Bend Public Trans. Corp. South Bend Regional Starke County Sullivan County Airport Terre Haute International Airport Terre Haute Transit Utility **TransPorte** Tri-State Steuben County Union Co. Transit V I Grissom Municipal V. I. Grissom Municipal Vincennes YMCA Wabash Co. Council / Aging Wabash Municipal Warsaw Municipal Washington Transit System Waterloo Walker/Rowe Waveland Volunt. Transit Serv. White County Municipal Airport

ATTACHMENT 10

Small Business Element

1. Objective/Strategies

- (1) Prime contracts under \$300,000 will be set-aside for small businesses. Only those firms meeting the definition of a small business, as described below, will be eligible for award of these contracts.
- (2) On prime contracts not having DBE contract goals, requiring the prime contractor to provide subcontracting opportunities of a size that small businesses, including DBEs, can reasonably perform, rather than self-performing all the work involved.

2. Definition

DBE firms should be identified in the Small Business element of the recipient's DBE program as eligible for the program unless there is a DBE micro-Small Business Program element in place.

- Size standard should be consistent with 49 CFR 26.5 and must be no larger than the Small Business Administration's size standards. DBE firms and small firms eligible for the program should be similarly sized to reduce competitive conflict between DBE and non-DBE firms.
- Personal Net Worth standards (optional) should be consistent with 49 CFR Part 26 thresholds.
- Definitions must clearly state that all businesses meeting the criteria outlined in this
 element will be considered to be small businesses, without regard to race or gender.

3. Verification

The BOAC will require the following verification and/or accept the following certifications for any SBE participating in the Small Business Participation Program: DBE certification from the state of Indiana or certification from another state. A non-DBE certified business will need to provide evidence of its small business status and personal net worth.

4. Monitoring/Record Keeping

The BOAC will annually report accomplishments of the program.

5. Assurance

- 1. The program is authorized under state law;
- 2. Certified DBEs that meet the size criteria established under the program are presumptively eligible to participate in the program;
- 3. No limits are placed on the number of contracts awarded to firms participating in the program, but every effort will be made to avoid creating barriers to the use of new, emerging, or untried businesses; and
- 4. Aggressive steps will be taken to encourage those minority and women owned firms that are eligible for DBE certification to become certified.
- 5. The program is open to small businesses regardless of their location (i.e., there is no local or other geographic preference).